

**MEDIATOR INFORMATION**

<b>NGUYEN TRUNG NAM</b> (Mr.)		
	Founder, Sr. Partner of EPLegal; Deputy Director of Vietnam Mediation Center (VMC); Managing Director, Faculty Head of Vietnam Institute for International Arbitration (VI Arb)	
	HoChiMinh City, Vietnam & London, UK	
	<a href="mailto:tonynguyen@eplegal.com">tonynguyen@eplegal.com</a>	
	Lawyer	
	Languages: Vietnamese, English (professional), Mandarin (conversational)	
<b>Practise Area:</b> Construction, Energy, Banking & Finance, Shipping, Aviation, Merge & Acquisition (M&A), International Trade, Alternative Dispute Resolutions (ADRs), Banking Finance		
<b>Education</b>		
Bachelor of International Law, Institute for International Relations (Hanoi) Master of Law (International Trade Law Award), University of the West of England (UK) Master of Business Administration, Solvay Brussels School of Economics & Management (Universite Libre de Bruxelles) Graduate Diplomat of [English] Law, (BPP University, UK) Certificates of Member and Mediator of Chartered Institute for Arbitration (Ciarb)		
<b>Employment Record</b>		
04/2010 - present	<b>Position:</b> Managing Director <b>Employer:</b> EPLegal Ltd.	
02/2009 - 04/2010	<b>Position:</b> Contract General Manager <b>Employer:</b> PVTrans Corporation	
02/2007 - 01/2009	<b>Position:</b> Procurement & Contract Specialist	

	<b>Employer:</b> Cuu Long Joint Operating Company
06/2006 – 02/2007	<b>Position:</b> Dty Commercial Manager <b>Employer:</b> British American Tobacco
11/2001 – 12/2005	<b>Position:</b> Legal Team Officer, Assistant General Manager <b>Employer:</b> Petroleum Technical Services Corporation
<b><u>Indicative Publications:</u></b>	
2023	Nguyen Trung Nam (Tony) & Manh Pham, Vietnamese Court Sets Aside Arbitral Award for Failure to Legalize POA: An Abuse of Due Process Requirements, (Kluwer Arbitration Blog, 2023)
2023	Nguyen Trung Nam (Tony) & Nguyen Van Son (John Nguyen), GAR The Guide to Challenging and Enforcing Arbitral Awards 2023 (Third edn) - Vietnam (GAR, 2023)
2022	Nguyen Trung Nam (Tony) & Nguyen Van Son (John Nguyen), GAR Know How Construction Arbitration (GAR, 2022)
2022	Vietnam Chapter in Harald Sippel & Kabir Duggal, ‘Force Majeure and Hardship in the Asia-Pacific Region’ (Juris Arbitration Law, 2022).
2021	Nguyen Trung Nam (Tony), ‘Construction Arbitration Guide (Vietnam Chapter)’, (Global Arbitration Review, April 2022).
2021	Nguyen Trung Nam (Tony) & Son Nguyen (John Nguyen), ‘Can COVID-19 serve as force majeure?’, (Vietnam Investment Review, 2021).
2021	Nguyen Trung Nam (Tony), ‘How to deal with Suez contractual claims’, (Vietnam Investment Review, 2021).
2020	Nguyen Trung Nam (Tony) & Bui Dai Huynh (Harry), ‘Vietnam’, Global Legal Insights - International Arbitration 2020 (Global Legal Group, 6th edn, 2020).
2017	“6 Years of the Law on Commercial Arbitration: Achievements and Prospectives”, Global Arbitration Review 2017
2017	“Việt Nam, The Projects and Construction Review (Edition 7)”, The Law Reviews 2017.
2017	“Breach of undue obligations: a comparative study of CISG, PICC and Vietnamese laws” legal scientific journal 2017.
2015	‘Arbitration prospects and pitfalls in Vietnam: Is it just the beginning?’ Commercial Dispute Resolution Magazine, 2015.

2014	“Why should Vietnam Accede to the CISG – A Comparative and Quantitative Study on the Costs and Benefits of Vietnam for joining the CISG” Hong Kong Vis Conference 2014.
2011	“ICSID jurisprudence in Asia and lessons for Vietnam”, FTU Research on Vietnam accession to Washington (ICSID) Convention, 2011.
2011	“Steep learning curve to walk in step with the WTO”, Vietnam Investment Review 2011.
2011	“Export online - Fire is a good servant but a bad master”, DDDN, 2011.
2011	“[The new commercial arbitration law of Vietnam] A guiding light when things start to be murky”, VIR, 2011.
2010	“Credit Limitation Under The New Law on Credit Institutions: Implications to Branches of Foreign Bank”, Vietnam Investment Review 2010.
2010	“The case of Vietnam accession to CISG, benefits and challenges”, VCCI 2010.
2009	“Future of Harmonization and Unification in Contract Law Regarding Battle of Forms”, PACE 2009.
<b><u>Featured speeches and lectures:</u></b>	
2017	“Mediation in construction: Limitations of Vietnamese laws’ APEC conference on mediation 2017.
2017	“CISG caselaw: a comparison between arbitration and court”, Scientific conference at HLU 2017.
2014	“Growing the CISG – Why should Vietnam Join the CISG”, Hong Kong Vis Conference 2014.
2013	“Impact of CISG on Vietnamese law for sale of goods; costs and benefits for Vietnam to join CISG”, New York State Bar Association (NYSBA) Autumn Summit, 2013.
2013	“Contract risk management & Financing Opportunities in Offshore Oil & Gas Market”, Offshore Technology Asia (OTA 2013).
2012	“Legal and tax issues for offshore lending”, Vietnam Capital & Finance 2012, Irving.

2012	'Vietnam Petroleum Contract and Tax Seminar', EP Legal & Ernst & Young 2012.
2011	"Contract Risk Management in Emerging Markets", Contract Risk Management Online Summit 2011, IQPC.
2011	"Contract Risk Management in Emerging Markets", Contract Risk Management Online Summit 2011, IQPC.
2011	"Understanding Lending Requirements for FPSO Developments", FPSO Congress 2011, Singapore.
2011	"Vietnam Petroleum Contract Practices", EPLegal Seminar 2011.
2010	"CISG jurisprudences and lessons for Vietnam", VCCI CISG Seminar, 2010.